

Robert Allen Butler

Summary

Drives business value and performance by developing blended business and IT strategies. Creates tactical solutions to enable growth and profitability. Improve service levels while reducing IT spend. Implement global technology transformations, in matrix organizations, through evangelization of business benefit of solutions and empowering users to assume greater control of local IT assets and resources. Direct worldwide IT - policies, applications, infrastructure and support. Interact with internal and external clientele and stakeholders. Build, lead, optimize and mentor global teams. Negotiate with vendors and present at board level.

Skills

Global Program Management, Organizational Optimization, Revenue Growth, Technology Transformation, Outsourcing, Emerging Technologies, Virtualization, IT Productivity and Governance, Global Matrix Management

History

Applied Cloud Technologies LLC, 2016 to Now <http://appliedcloudtechnologies.com/>

We offer assistance to businesses in moving portions of their enterprise to the cloud. Although focused on Microsoft Azure Datacenters for both Public and Private Cloud solutions, other datacenters will be supported. Strategic Alliances - Intelisys, Quatro Systems, Sales Choice, aEONRG, IPR

Hay Group, Inc. Philadelphia, PA., 1987 to 2015

Global human resources consulting firm with over 80 offices in 47 countries and 4,000 employees.

Director, Worldwide Information Technology Group, 1999 to 2015

Report to the Chairman / CEO. Lead 15 total direct and 47 total indirect reports. Manage \$7.7 million direct and \$4.2 million indirect expense and \$5 million capital budgets. Create IT vision and strategy to enable company strategy. Identify new data sources and guide subject matter decisions. Direct global application development and support for core businesses. Explore new business concepts and opportunities, recommend direction to executive management and create enabling technology solutions. Implement IT organizational policy and strategy; develop budgets and plans, monitors projects and processes, while establishing priorities for departmental objectives. Ensure IT productivity, competence and customer satisfaction. Leverage emerging technologies to drive business performance.

- Established global and country level marketing websites, which enabled creation of four new lines of business.
- Led implementation of outsourced managed service providers, improved technology management and empowered employees, which increased service levels while cutting global IT staff by 138 from a high of 200. Empowered business units to manage local application development, which reduced central IT budget.

- Developed internal IT productivity review for Worldwide Information Technology Group (WITG), and created competency based annual performance review system for IT staff, which improved staff retention and customer service.
- Improved intra-company communications by introducing Voice over Internet Protocol (VoIP), domestically, which reduced telecomm costs by 25%. VoIP was rolled out to all company locations in 47 countries within 24 months.
- Introduced virtualized servers and “Green IT” concepts using VMware, which reduced number of servers, computer room floor space by 2,000 feet and electricity costs. Hay Company has not purchased new servers in over 12 months and was showcased by vendors.
- Improved global intra-office communications both in speed and understanding by introducing secure instant messaging technology, which is monitored and archived.
- Improved communication reliability to external customers by implementing FTP application, which eliminated uncertainty associated with email and need for attachments, while providing audit trail of all electronic contact with clients.
- Created Business Process Re-engineering (BPR), methodology for external clients. Recently implemented within Hay to optimize organizational performance and reduce costs.
- Developed Technology Investment Program (TIP), which blended business and IT strategy along with business unit requests to optimize executive approval, funding and governance.
- Extended server virtualization throughout enterprise by implementing SharePoint Portal infrastructure with VMware and Fujitsu SAN.
- Developed business plans, strategy and delivered State of IT annual report to board.
- Built and led internal/external, regional and cross-cultural teams.
- Established IT P&L concept, business plan and budget process, which enabled global chargeback capabilities with divisions functionally aligned and major initiatives presented as line items, while publishing via Web application to improve customer satisfaction and connecting IT projects to annual performance review process.
- Improved charge back system accuracy by implementing system to submit, approve and track by project number, all capital, and purchase order and expense requests.

Director, Regional Information Technology Services, North America, 1996 to 1999

Built and ran North American ITS and Support Center, led teams and directed implementations in the Western Hemisphere, including messaging, workflow-enabled applications, knowledge databases, remote access services and conversion from client server to distributed computing model.

Director, US Information Technology Services, Hay Group, 1993 to 1996

Removed legacy mainframe applications and replaced with client server technology for 18 business units; and led 65 direct and indirect resources. Implemented LAN/WAN and email. Initiatives reduced annual computing cost by \$850K.

Director Software Design and Development, Hay Systems, Inc., 1991 to 1993

Manager Technical Support Group, Hay Systems, Inc., 1990 to 1991

Systems Analyst, Hay Systems, Inc., 1987 to 1990

United States Army Inactive Ready Reserve, 1991 to 1995

United States Army Active Reserve, 1987 to 1990

United States Army Active Duty, 1970 to 1987

Education

Ph.D. Candidate, Counseling Psychology, New Mexico State University, 1984

Licensed Professional Counselor, Texas State Board of Examiners, 1984

MA Counseling Services / Human Relations Management, Webster University, 1982

BS Social Psychology, Park College, 1981

Certifications

Certified Expert Advanced Cloud Methodology

Certified Professional Cloud Computing Solutions

Certified Professional Network & Data Security

Certified Professional Advanced Data Networking Solutions

Certified Professional Telecom Solutions

Certified Professional UCaaS Solutions

Masergy Advanced Managed Security Certification Course

Microsoft Partner