



State of Delaware
Office of Management and Budget
Office of Supplier Diversity

Applied Cloud Technologies LLC

34009 Spencer Lane

Lewes, DE 19958

Certification Type: Service

Certification No.: SBF17031120

Certification Date: 03/31/2017

Expiration Date: 03/30/2018

Small Business Focus Program Certification

We are pleased to inform you that your application for certification with the Delaware Office of Supplier Diversity (OSD) for the Small Business Focus (SBF) Program was approved. Your Certificate is attached for posting in your facility. Your certification is valid for one year. You will be notified via email approximately 60 days prior to the expiration date of your certificate so that you may submit a Recertification Affidavit and materials.

Please notify this office of any change in ownership, status, location, or contact information concerning your business. Please visit the OSD web site to ensure your company's information is accurate in the online directory, <http://directory.osd.gss.omb.delaware.gov/index.shtml>.

If you have not yet done so, you are encouraged register at www.bids.delaware.gov for Delaware's free Solicitation Service to receive state bid information and notice of solicitation postings for the areas of interest to your business; there is a step by step guide to assist you. You can find Business Intelligence for selling to the State and contract lists for every State Agency, Division, School, Municipality and others at our Procurement Portal <http://mymarketplace.delaware.gov>. You will also find tools such as the Selling to the State guide, Strategies for Success, related spend, business intelligence, contract information, and more.

Your company email will be added to the OSD list-serve so that you receive ongoing information from the office and from our resource partners to continue to help you advance your business.

Should you have any questions or comments, please feel welcome to contact our office at:

Office of Supplier Diversity
100 Enterprise Place, Suite 4
Dover, DE 19904
Telephone: (302) 857-4554
Fax: (302) 677-7086
Email: osd@state.de.us
<http://gss.omb.delaware.gov/osd>

Sincerely,

Michelle N. Morin
Executive Director
Office of Supplier Diversity